SUSTAINABILITY REPORT 2018

Results 2018 from Bakus and Cervecería San Juan
Part of the first brewery in the world

Top 3 companies with best reputation (Merco ranking)

7 plants and 38 distribution centers nationwide

3369 employees from Backus and Cervecería San Juan

140 Years of history in Perú at 2019

Market leader in the beer category

More of 300,000 points of sale

15 Brands in our portfolio of Non-alcoholic beverages and beers
OUR PRODUCT PORTFOLIO

BEERS

Core  Premium  Regionales  Súper premium

NON-ALCOHOLIC BEVERAGES

Aguas  Gaseosas  Maltas
Our people

Number of employees 2018

3023
Backus

335
Cervecería San Juan

11
Backus Strategy*

♀ 322
♂ 2701
♀ 31
♂ 304
♀ 3
♂ 8

*Directors and other head regional positions.

76% Employeee engagement. 99% data coverage
CORPORATE GOVERNANCE
Board structure

Our board is composed by seven members, two women and five men, with 2 independent members.

- Rafael Esteban Álvarez Escobar (Executive Director and CEO)
  Since 2016
- Carmen Rosa Graham Ayllón (Independent Director)
  Since 2017
- Marco Antonio Zaldívar García (Independent Director)
  Since 2017
- Ricardo Manuel Frangatos (Other Non-executive Director)
  2016-2018
- Pires Moreira (Other Non-executive Director)
  Since 2016
- Ricardo Lincoln Mayer Mattos
  Since 2016
- María Julia Sáenz Rabanal (Executive Director)
  Since 2017
- Ernesto Berríos (Executive Director)
  Since 2017

Chairman of the Peru Business Unit and Backus CEO. He is a civil engineer from the School of Engineering of Antioquia. He joined SABMiller in 2009 at the Hub of Latin America as Director of Trade Marketing, and previously served as VP of Sales at ILC.
Board effectiveness

75%  
Average board meeting attendance

2.43  
Years of average tenure board

28,6%  
Women members

2  
Independent directors with 4 or less mandates*

2  
Non executive directors with experience in the industry**

*Carmen Rosa Graham Ayllón and Marco Antonio Zaldívar García  
** Ricardo Manuel Frangatos Pires Moreira and Ricardo Lincoln Meyer Mattos
Shareholding property

78'641,716.715 shares

- **Class A** with 1 voting power per share: 76'046,495
- **Class B** without voting power but with right to receive utilities: 2'025,707
- **Inversión shares** without voting power: 569,514,715

**Class A shares:**
Racetrack Perú S.R.L, Bavaria S.A and Cervecería San Juan S.A. are the main share owners of the company. No governmental institutions have voting rights, as well as founding family members.
ENVIRONMENTAL IMPACT
Our environmental KPIs

We monitor 18 environmental KPIs on a monthly basis in order to improve our production process, and generate efficiency for each hlN produced.

<table>
<thead>
<tr>
<th>KPIs</th>
<th>Goal 2018</th>
<th>Results 2018*</th>
<th>Results vs Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water Usage ratio [hl/hlN]</td>
<td>2.89</td>
<td>2.81</td>
<td>-0.07</td>
</tr>
<tr>
<td>Electrical usage Ratio [KWh/hlN]</td>
<td>7.33</td>
<td>7.41</td>
<td>0.09</td>
</tr>
<tr>
<td>Heat Usage Ratio [MJ/hlN]</td>
<td>54.13</td>
<td>52.47</td>
<td>-1.66</td>
</tr>
<tr>
<td>Total Energy usage Ratio [MJ/hlN]</td>
<td>80.51</td>
<td>79.15</td>
<td>-1.35</td>
</tr>
</tbody>
</table>

*From our 7 operations: Ate, Motupe, San Juan, Huarochiri, Maltería, Cusco and Arequipa
# Eco Efficiency

## Energy

<table>
<thead>
<tr>
<th>Energy Consumption</th>
<th>Unit</th>
<th>Results 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Non-renewable fuels (nuclear fuels, coal, oil, natural gas, etc.) purchased and consumed</td>
<td>MWh</td>
<td>250,956.07</td>
</tr>
<tr>
<td>b) Non-renewable electricity purchased</td>
<td>MWh</td>
<td>76,721.18</td>
</tr>
<tr>
<td>c) Steam / heating / cooling and other energy (non-renewable) purchased</td>
<td>MWh</td>
<td>0.00</td>
</tr>
<tr>
<td>d) Total renewable energy (wind, solar, biomass, hydroelectric, geothermal, etc.) purchased or generated.</td>
<td>MWh</td>
<td>1,030.50</td>
</tr>
<tr>
<td>e) Total non-renewable energy (electricity and heating &amp; cooling) sold</td>
<td>MWh</td>
<td>0.00</td>
</tr>
<tr>
<td>TOTAL NON-RENEWABLE ENERGY CONSUMPTION (A+B+C-E)</td>
<td>MWh</td>
<td>327,677.24</td>
</tr>
<tr>
<td>Total costs of energy consumption USD</td>
<td>USD</td>
<td>7,536,314.94</td>
</tr>
</tbody>
</table>

100% data coverage*

## Greenhouse Gas Emissions

### Direct Greenhouse Gas Emissions

**2018**

**SCOPE 1**

- 7,102,583.35 Metric tonnes CO2 equivalents

100% data coverage*

### Indirect Greenhouse Gas Emissions

**2018**

**SCOPE 2**

- 3,088,524.33 Metric tonnes CO2 equivalents

100% data coverage*

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*From our 7 operations: Ate, Motupe, San Juan, Huarochiri, Malteria, Cusco and Arequipa*
## WATER

<table>
<thead>
<tr>
<th>Water Consumption</th>
<th>Unit</th>
<th>Results 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Withdrawal: Total municipal water supplies (or from other water utilities)</td>
<td>Million cubic meters</td>
<td>0.26</td>
</tr>
<tr>
<td>B. Withdrawal: Fresh surface water (lakes, rivers, etc.)</td>
<td>Million cubic meters</td>
<td>0.00</td>
</tr>
<tr>
<td>C. Withdrawal: Fresh groundwater</td>
<td>Million cubic meters</td>
<td>4.70</td>
</tr>
<tr>
<td>D. Discharge: Water returned to the source of extraction at similar or higher quality as raw water extracted (only applies to B and C)</td>
<td>Million cubic meters</td>
<td>0.00</td>
</tr>
<tr>
<td>E. TOTAL NET FRESH WATER CONSUMPTION (A+B+C-D)</td>
<td>Million cubic meters</td>
<td>4.96</td>
</tr>
</tbody>
</table>

100% data coverage from our 7 operations: Ate, Motupe, San Juan, Huarochiri, Maltería, Cusco and Arequipa

As well do we have internal initiatives to reduce the water consumption in our process, we also have two initiatives to assure the sustainability of our water sources: we work with Aquafondo to recover and maintain a prehispanic method of sowing and harvesting water (Amuna) in San Mateo and San Pedro de Castas region.
WASTE

<table>
<thead>
<tr>
<th>Waste disposed</th>
<th>Unit</th>
<th>Results 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Total waste generated</td>
<td>metric tonnes</td>
<td>75,416,310</td>
</tr>
<tr>
<td>b) Total waste used/recycled/sold</td>
<td>metric tonnes</td>
<td>73,615,998</td>
</tr>
<tr>
<td>TOTAL WASTE DISPOSED (A - B)</td>
<td>metric tonnes</td>
<td>1,800,312</td>
</tr>
</tbody>
</table>

100% data coverage from our 7 operations: Ate, Motupe, San Juan, Huarochiri, Maltería, Cusco and Arequipa
SOCIAL IMPACT
Our sustainable development strategy

Components
- Entrepreneurship
- Responsible consumption
- Management of water resources

Initiatives
- Creciendo por un sueño
- City Pilot #SmartDrinking
- Sowing and harvesting water and Amunus initiatives
Results 2018: 5,083 businesswomen from the small retailer sector trained

Social impact:
Empowering women who are part of our value chain and positively impacting their quality of life and that of their families by giving them abilities to improve their business.

Our goal: 20,000 women positively impacted
Smart Driking & City Pilot

City Pilot Results 2018:
• 24 educational institutions and their members conscientized
• 459 small retailers conscientized

Responsible consumption day 2018:
• 9,820 citizens conscientized

Social impact:
Changing social norms, user behaviors and business practices and reducing the harmful consumption of alcohol.

Our 2023 goal: Reduce in 10% the harmful alcohol consumption
Results 2018:
- Sowing and harvesting in San Mateo.
- Rehabilitation and maintenance of 1.32 km of Huytama’s Amuna (pre-Hispanic systems of artificial recharge of water) in San Pedro de Casta.

Social impact:
- Water security of the population,
- Revaluation of the Andean cosmovision and ancestral practices in water management
- Community organized and trained to operate, maintain and monitor the ancestral infrastructure of artificial water recharge.